

FULCRUM ADVISORY

Defense Industrial Base · Cybersecurity · AI · GovCon Operations

FOCI | CMMC | AI/GCC High | GCC High Platforms | MDM/Apple | GovCon
ERP | BPM | PMO | vCISO | Corp Comms

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CAGE: [Pending SAM Reg
UEI: [Pending SAM Reg

CORE COMPETENCIES

9 Service Lines

- **FOCI Advisory** — SF 328, DCSA engagement, SSA/proxy/voting trust, beneficial ownership, 90-day mitigation planning
- **CMMC Compliance** — L2/L3 gap assessments, SSP, POA&M, C3PAO prep — NIST SP 800-171 Rev 3
- **AI in GCC High** — Azure OpenAI + RAG production deployment inside CMMC boundary, model governance
- **GCC High Platforms** — Entra ID, Conditional Access, M365 Purview/DLP, GCC High migration, MDM/Apple
- **MDM — Apple/iOS** — ABM + ADE + GCC High Intune, supervised mode, FIPS app validation, CMMC CM/AC controls
- **GovCon ERP** — Deltek Costpoint, Unanet, JAMIS — DCAA compliance config, GCC High SSO integration
- **Business Process Mgmt** — Process documentation, Power Automate (GCC High), SOP libraries, CMMC evidence mapping
- **PMO Consulting** — PMO stand-up, project governance, earned value, GCC High project tool configuration
- **Fractional vCISO** — Security leadership, board reporting, DCSA interface, incident response, compliance calendar

DIFFERENTIATORS

Why Fulcrum Advisory

- **Active U.S. Security Clearance** — Advice under real accountability
- **16+ Years FOCI-Mitigated Contractor** — Ran DCSA engagements from the inside
- **AI Deployed in Production GCC High** — Azure OpenAI + RAG + CosmosDB in live CMMC-scoped tenant
- **GovCon Operator + Advisor** — FOCI + CMMC + GCC High + ERP + MDM in one practitioner
- **Practitioner Rates** — Senior expertise without Big Four overhead

PAST PERFORMANCE

Selected Experience

- **FOCI Mitigation (16+ yrs)** — Sustained DCSA compliance for Tier 1 FOCI-mitigated defense contractor; SF 328, SSA maintenance, multi-contract FOCI reviews
- **Enterprise AI in GCC High** — Production AI assistant (Azure OpenAI, AI Search, CosmosDB, Bot Framework) inside CMMC-scoped GCC High tenant with full SSP documentation
- **GovCon ERP Operations** — ERP administration and DCAA compliance configuration supporting defense contractor financial operations
- **GCC High Infrastructure** — Led migration from on-prem/commercial Azure to GCC High; Entra ID, conditional access, hybrid identity, MDM/Intune, M365 Purview
- **CMMC Compliance Program** — Built NIST SP 800-171 compliance program including SSP, POA&M, and DCSA review preparation under live audit scrutiny

CREDENTIALS

Firm Profile

Entity	Small Business
Founded	2025
Clearance	Active U.S. (Principal)
CAGE	Pending SAM Registration
UEI	Pending SAM Registration
Website	fulcrumadvisory.us
Email	info@fulcrumadvisory.us

CONTRACT VEHICLES

How to Engage

GSA MAS (In Process)

Anticipated award Q4 2025.

54151S — IT Professional Services

54151HACS — Highly Adaptive
Cybersecurity

541611 — Management Consulting

Open Market / Direct

SOW-based fixed-scope or monthly retainer. No procurement vehicle required.

Teaming / Subcontract

Available as named subcontractor on prime vehicles (54151HACS, 54151S, OASIS+).

NAICS CODES

541512	Computer Systems Design
541511	Custom Programming
541519	Other Computer Services
541611	Management Consulting
541618	Other Mgmt Consulting
541614	Process & Logistics Consulting
541690	Scientific & Technical Consulting
561110	Office Admin Services